

LEADERSHIP FOCUS

inspiring ambition



Developing Management and Leadership Skills

A WORD FROM OUR CEO

For almost 30 years, members of the Leadership Focus team have supported public and private sector executives, and their key operational divisions.

We facilitate professional and personal development, helping business leaders better manage the challenges they face head on, both in the external marketplace and within the equally challenging internal corporate world.

By positively transforming teams, redefining professional personas, and delivering sustainable people-centric improvements, company culture is naturally improved, and a profitable and a more positive working environment systematically established.

Why are we different? We look, we listen, we asses. Only then will we strategically develop the internationally accredited and robust leadership and management solutions that your enterprise requires.

Passionate about harnessing the power of leadership to transform people and businesses, our work speaks for itself.

If you are interested to speak to us and learn how we can work with you to create a positive change for you and your enterprise, please feel free to contact me directly.

With experience comes confidence. With guided confidence and team development comes success

Alia Taub

DipSW PgDip MSc CMgr FCMI FILM
Chief Executive



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ABOUT LEADERSHIP FOCUS

The team at Leadership Focus has almost 30 years' experience in supporting public and private sector executives, and their key operational divisions.

Professional affiliations include: Chartered Fellow of the Institute of Personnel and Development; Chartered Management Institute; Institute of Training and Occupational Learning; Institute of Administrative Management; Chartered Institute of Bankers; Chartered Institute of Insurance and the Institute of Leadership and Management.

Based in central London, with partner consultants in 15 countries worldwide, we coach, mentor and develop managerial capacity for respected C-Suite corporate executives and their company teams.

We are proud to offer change solutions that positively impact the world of leadership.

Our accreditation partner is the Institute of Leadership and Management (ILM).

OUR TEAM

We have a global team of expert trainers, many of whom are recognised international experts in their individual fields.

Theoretical learning needs to be applied to our student's day-to-day work practice.

Our trainers have a thorough knowledge of local markets and regulations, and they have achieved widely recognised qualifications relevant to their respective fields.



ABOUT OUR COURSES

The tailored packages that we create and deliver, in the field of leadership and development training, are at the leading edge of the provision of design and delivery.

These custom modules are designed specifically to address identified challenges and are always flexible and market-relevant. Managers at any level, in any type of organization or industry sector, can benefit from working with us.

BITE SIZE LEARNING

Our qualifications take a building-block approach, comprising of digestible, self-contained units. Managers can study at their own pace and undertake as much or as little of the qualification at one time as they like.

The courses are highly interactive, practical and we ensure there is fun in learning.

ACCREDITATION

Accreditation is facilitated by our partnership with the Institute of Leadership and Management (ILM) accredited courses, and organisations consider ILM to be the leading provider of leadership and management courses in the UK.

71% of employees see ILM as the first choice for developing leaders and managers.

76% of employers saw a clear return on investment within a year of the ILM programme.

See leadershipfocus.co.uk/accreditation for more details

TRAINING LOCATIONS

Our short courses can happen at your place of work or at our dedicated London and global training centres.

For those that cannot work with us directly, we also offer accredited online programmes and modules.



GLOBAL RELEVANCE | SECTOR FOCUS

Leadership Focus' global footprint geographically mirrors our understanding of cultural diversity and challenges in the workplace. We understand that corporate structures and cultures differ, we know how to optimise managerial operations appropriately.

We operate globally, with international clients from many industry sectors, including:

- Oil and Gas
- Banking and Finance
- Leisure and Tourism
- Construction
- Education
- Medical

SENIOR MANAGEMENT AND LEADERSHIP COURSES

There is no such thing as a 'typical' manager. These diverse individuals comprise a wide variety of backgrounds, functions, projects and staff, but they share the same challenges.

Whether you are a supervisor, team leader, middle or senior manager, our management training courses will help & inspire you to be a great leader and people manager.

Leadership Focus has a range of management courses to help you inspire and motivate teams whilst achieving strategic goals. These include:

- Strategic Leadership Practice
- Strategic Management and Leadership
- Strategic Performance Management
- Financial Management
- Strategic Information Management
- Conducting a Strategic Management
- Project Organizational Direction and Strategic Planning
- Strategic Marketing
- Organizational Change
- Human Resource Planning
- Being a Strategic Leader

Our Level 3 and 5 qualifications are specially designed to support and develop managers with the blend of skills, knowledge and understanding they need to deliver in their broad and complex roles.



MIDDLE MANAGEMENT DEVELOPMENT

The crucial middle management skills that can be developed in our qualifications include:

- Understanding the nature of the management role and what your organization expects from its managers
- Developing the core skills required to perform effectively, particularly the ability to solve problems and make decisions, and collect and analyze information
- Inspiring managers to take responsibility for their own learning and development

Around this core focus, managers can build a programme that reflects their personal needs and the specific characteristics of their own role.

Visit leadership.com to download a full programme at Leadershipfocus.co.uk/management



DELIVERING FOR BUSINESS PROGRAMME

For almost three decades, we have observed that employers that commit to a programme of ILM accredited Managerial and Leadership programmes see tangible improvements in efficiency and effectiveness, increased morale and a reduction in employee turnover.

Managers gain increased confidence, and establish a more committed relationship between them and their employees, thereby creating opportunities to further their careers.

Therein lies the value and importance of coaching, mentoring and team training.

A successful manager must be able to inspire and lead their team, drive creativity and innovation and deliver business objectives through smooth daily operations.

Leadership Focus supports key members, helping them develop the skills, knowledge and understanding to achieve.

See leadershipfocus.co.uk/deliver for full details



LEADER AND SUPERVISOR PROGRAMME

Suitable for aspiring line managers and for those who already have management responsibilities. Typically, front-line managers, Junior Managers, Supervisors, Team Leaders, project Managers and Shift Supervisors).

ILM Level 5 Diploma for Managers and Leaders. Aligns with the Level 5 Apprenticeship Standard for Operations/Departmental Managers.

See leadershipfocus.co.uk/supervisor for full details

360-DEGREE WORKPLACE REVIEW PROGRAMME

360-degree employee and manager feedback can help in many operational areas, and coupled with the coaching debrief, allows for an enhanced understanding of the impact and intention behind behaviours.

This feedback is an important tool in allowing the personal development of staff, and it enables an honest assessment of their performance and behaviour within the organisation and typically uncovers findings that had not been considered.

Transparency is essential in a workplace environment, and employees and managers alike benefit from an opportunity to identify areas of improvement. Why be kept in the dark when a ray of light can improve your working world.

Benefits include:

- Increasing self-awareness
- Improving skills and behaviours
- Developing performance
- Encouraging personal responsibility
- Improving relationships between colleagues
- Focusing on real priorities

To learn more about our 360-Degree review process, contact us on 020 8978 9266

FINANCIAL MANAGEMENT PROGRAMME

Our practical, engaging financial training courses are designed specifically to meet your needs, whether you are a non-financial manager or a business professional.

All courses are designed to make a real difference to your day-to-day work in finance.

- Finance for Non-Financial Managers
- Finance for Senior Directors and managers
- Financial Management
- Budgeting and Reporting

See leadershipfocus.co.uk/finance for full details.

MEDICAL LEADERSHIP AND MANAGEMENT WORKSHOPS

The Leadership for Doctors Management Workshops, address and help you to manage every aspect of your healthcare world.

Understanding personal leadership and how to build professional resilience is key, and the programme focuses on where you are at and where you would like to be.

From there move to building and managing teams, how to deliver an exceptional patient experience, dealing with challenging staff, managing conflict and the deployment of influencing skills to improve a host of professional scenarios.

Other areas of programme focus include: Preparing your PDP; Clinical accountability and governance (incorporating clinical audit); Diversity and Equal Opportunities; Finance and business planning; Root Cause analysis; Safety and Serious Incident Investigations; Managing complaints; Information Governance.

See leadershipfocus.co.uk/medical for full details.

APPRENTICESHIP LEVY FUNDING

Let Leadership Focus manage the training and levy funding for you.

The Apprenticeship Levy went live on 6th April 2017, and over 22,000 businesses across the UK are liable to pay the Apprenticeship Levy.

Leadership Focus works with highly experienced expert partners to help organizations understand what they are entitled to, how to draw down the funds and how best to make use of the money.

Our expertise in learning enables us to fully optimize the spend, aligning it to your organization's goals, so that you can have the greatest impact on staff performance possible.



Apprenticeship Levy Funding

We have been having some very engaging and insightful conversations with well-known brand names about the Apprenticeship Levy, the advice and support we can provide, and the learning and development services that we can offer.



Management Apprenticeships

Through our Next Generation Apprenticeships, we adopt a market-leading “digital first” approach to delivery, offering a truly blended solution to accommodate apprentices’ wide-ranging learning needs, styles and barriers. Our blended solution embraces digital technologies to suit employers’ varying needs and incorporates e-Enrolment, use of ePortfolio software, and access to materials on our online VLE (Virtual Learning Environment).



Next Generation’ Standards Delivery

Leadership Focus are acknowledged as a leader within the market of innovative, technology- based programs that deliver maximum learning and impact, with minimum disruption to our customers’ business.

To learn more about Leadership Focus’s Apprenticeship Levy Support and our ‘Next Generation’ Apprenticeship Standards delivery methodology, visit leadershipfocus.co.uk/apprentice

OUR CLIENTS






Visit leadershipfocus.co.uk to see what our clients say about us.

CONTACT US

At Leadership Focus, we are dedicated to sustainable and positive change. We work closely with our clients to fully understand the challenges you face, so that, together, we can explore the opportunities that exist for you and your organisation.

With knowledge and co-operation, we can help you deliver sustainable improvements, simultaneously guiding personal and corporate transformation.

We look forward to hearing from you and helping you take a step towards a positive change.

 enquiries@leadershipfocus.co.uk  020 8978 9266  www.leadershipfocus.co.uk



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